





The brand "Knobel by Trikno" makes its debut in the British market







TRIKNO AND PREMIER FORRESTER: JOINT COMMITMENT BRINGS KNOBEL'S UNIQUE TECHNOLOGY BACK TO THE **BRITISH MARKET**

With the commissioning of a TCM Alpha Compact by Hames Chocolates in Lincolnshire, the British chocolate manufacturer increases its production capacity with proven Knobel quality





Today we would like to tell you an inspiring story of an unexpected turn and our passion for quality and innovation. Machines of the "Knobel by Trikno" brand stand out for their amazing design and unique technology. We also understand the sensitivity and demands of chocolate, using this knowledge to ensure that our machines perform to the highest standards. What drives us every day and sets us apart from a typical machine builder is our unwavering, deep love for chocolate. For us, chocolate is not just a product, but a passion - a luxurious taste experience that brings joy to the world.

> It was a bad day in July 2022 when news of not lost.



The team at Carol Oldbury is looking forward to the new TCM Alpha compact casting machine and vibration table

the insolvency of Knobel, a renowned Swiss manufacturer of chocolate and confectionery machines, sent the confectionery industry into shock. Knobel, once a pioneer in the industry, was about to disappear, and that would have meant the loss not only of a company, but more importantly of knowhow and the innovation, built over decades. This would also have been a catastrophe for chocolate manufacturers all over the world, who have always relied on the Knobel brand, and whose wonderful creations would have hardly been possible without our machines. At Trikno, we recognized the importance of Knobel's proven engineering, technological advances and patented designs and wanted to ensure that this valuable expertise was



One of the stories that particularly inspires us is our partnership with Carol Oldbury, Managing Director of Hames Chocolates, a private label chocolate manufacturer in Lincolnshire. Her search for a way to expand production capacity with another one-shot capable machine led her to "Knobel by Trikno". Carol knew the importance of having the right equipment and realized that this was exactly what her factory needed to produce cake decorations, chocolates, chocolate advent calendars, Easter eggs and increase production even further - after all, Hames Chocolates already successfully operates a similar machine from our company.

Modular design enables retrofitting

Carol and her team deliberately chose Trikno because our machines can be seamlessly integrated into existing production lines thanks to

We turned to Premier Forrester because a Trikno machine seemed like the best solution after all, we already use Knobel machines and *know the outstanding* performance they offer.

their modular design, which allows for easy retrofitting. Hames approached Premier Forrester, previously the representative Knobel machines in the UK and Ireland. and learned of the possibilities with Trikno. Together with Premier Forrester, we developed the perfect solution for Carol and her team at Hames:

a TCM Alpha Compact in combination with a vibration table.

Expansion of production capacity

When asked why they chose Trikno, Carol explained, "Expanding production capacity to adapt to changing consumer trends is a critical step for the growth and success of our business. To achieve this goal, we need to invest in new equipment that is reliable, delivers results and integrates seamlessly with our existing production lines. We turned to Premier Forrester because a Trikno machine seemed like the best solution after all, we already use Knobel machines and know the outstanding performance they offer. The business growth we seek depends on precise, creative and flexible applications - something we know a Knobel by Trikno machine can deliver best.



Employees of Hames Chocolates inspect their new machine in the R & D laboratory of Trikno in Felben. It won't be long before the new depositor is integrated into the production line. The anticipation is rising.



With the purchase of the TCM Alpha compact, Hames Chocolates takes a big leap forward. Bright eyes on arrival of the brand new machines.



This new addition will expand the production capacity of Hames Chocolates. Carol's employees are thrilled.



"The partnership between Hames Chocolates, Premier Forrester and Trikno exemplifies our mission to make the chocolate industry's most creative and luxurious dreams come true. Together, we develop solutions that are not only technically sophisticated, but also enhance the artistic sophistication and entrepreneurial success of our customers. At Trikno, we are proud of the inspiring partnerships we forge in the industry and look forward to a future where together we redefine the chocolate industry.()

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Never change a winning team (from left to right): Guido Merk from Trikno and Mike Gee, Director of Premier Forrester Ltd. - together they visit customers in the UK and drive projects forward. Their goal: happy and successful customers.





Customer: Hames Chocolates Ltd, Lincolnshire, United Kingdom https://hameschocolates.co.uk

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Photos: Hames Chocolates, Steve Smailes for The Lincolnite